

## The Difference Between a Materials Handling Distributor & A Partner

*While a distributor supplies products, a true partner will work with you to solve your problems, maximize uptime and give you time back.*

Sourcing the right products is more than about finding the right distributor, but with so many suppliers, it can be hard to know which one is right for you.

If you already know what you need, then you need someone that you can count on to get you products fast, cost-effectively and communicate any issues along the way so they can be proactively resolved.

If you're not sure what you need, it's important to work with someone that has strong industry and product expertise so they can help you identify the right specifications and get you the best products that meet them – and can even build custom, end-to-end solutions if no off-the-shelf product exists.

A materials handling partner can help you with all of the above while a distributor simply executes transactions. They may be able to offer a somewhat lower price because they don't invest their time trying to solve your problems or adding value.

### Plastixs Brings Three Decades of Materials Handling & Injection Molding Experience

We ensure your production cells perform at their full potential by supplying unique components, accessories and supplies—guided by 30 years of expertise—that tie these systems together, increase productivity and prevent small issues from creating big problems.



Our customers depend on us to identify the right solution and get it delivered on time, no matter what, which is why we have customers for life.

Our team of industry veterans understand the ins and outs of injection molding, material handling and manufacturing of industrial products. We know the problems you face, and the right solutions to help optimize and streamline your production. Our company's mission centers on:

- Problem solving and prevention
- Competitive pricing
- Expert technical assistance
- Custom solutions and prototyping
- Delivery that meets your deadline
- Solving problems that reduce/prevent downtime
- Boosting your productivity and profitability
- Finding ways for you to save time and headache

[Reach out to us](#) if you're ready to work with a partner you can count on to maximize uptime and give you time back – share your production and material handling problems with us so we can start helping you solve them.

[Contact us to learn more about plastics processing and material handling](#)